



Agriculture CES - Full/Partial

Does not include garment on hanger or special commodities

	20' Container			40' Container		
	East Coast	SalSon	% Savings	East Coast	SalSon	% Savings
Back-in	\$320	\$290	11%	\$320	\$290	11%
Back-in Cold Treatment	\$320	\$300	6%	\$320	\$275	14%
Minimum Charge - Full Strip	\$525	\$500	5%	\$725	\$625	14%
Maximum Charge - Full Strip	\$806	\$700	13%	\$1,075	\$850	21%
Minimum Charge - Partial/LCL	\$395	\$225	43%	\$395	\$225	43%

*Tailgate containers:

East Coast	SalSon	% Savings
\$320	\$290	11%

*FCL exam charge:

East Coast	SalSon	% Savings
\$3.75 CWT	\$2.45 CWT	35%

*LCL exam charge:

East Coast	SalSon	% Savings
\$3.75 CWT; min \$100 per pallet	\$2.45 CWT; min \$75 per pallet	35%

The following are included or additional to the above as indicated. *Check as appropriate, indicate fee:*

Activity	Included		Additional Fee (if any)		
	East Coast	SalSon	East Coast	SalSon	% Savings
Gate (Time in and out)	x	x			
Back-in	x	x			
Photographs	x	x			
Break seal/Reseal/Record	x	x			
Strip and Re-stuff	x	x			
Inspection Preparation	x	x			
Documentation/Administration	x	x			
Drayage from POD to CES			\$195 plus fuel	\$150 plus fuel	23%
Drayage from CES to POD			\$220 plus fuel	\$150 plus fuel	32%
Chassis Usage (Per Day)			\$27 per day + any future market increases	\$24 per day + any future market increases	11%

Included in the above are the opening and closing of all cartons. For additional cartons, see “Miscellaneous Rates.”

Garments on Hanger (GOH)

	20' Container			40' Container		
	East Coast	SalSon	% Savings	East Coast	SalSon	% Savings
Minimum Charge	\$944	\$600	36%	\$1,250	\$800	36%
Maximum Charge	\$1,470	\$1,000	32%	\$1,690	\$1,200	29%

Unloading and Reloading (price by weight of piece)

0-8 Oz.		9-16 Oz.		17-32 Oz.		33-48 Oz.		49-64 Oz.		> 64 Oz.	
East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon
\$0.33	\$0.25	\$0.33	\$0.25	\$0.33	\$0.25	\$0.33	\$0.25	\$0.33	\$0.25	\$0.33	\$0.25

% Savings: 24%

Sorting (price by weight of piece)

0-8 Oz.		9-16 Oz.		17-32 Oz.		33-48 Oz.		49-64 Oz.		> 64 Oz.	
East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon
\$75 per labor hour (2-hour minimum)	\$50 per labor hour (1-hour minimum)	\$75 per labor hour (2-hour minimum)	\$50 per labor hour (1-hour minimum)	\$75 per labor hour (2-hour minimum)	\$50 per labor hour (1-hour minimum)	\$75 per labor hour (2-hour minimum)	\$50 per labor hour (1-hour minimum)	\$75 per labor hour (2-hour minimum)	\$50 per labor hour (1-hour minimum)	\$75 per labor hour (2-hour minimum)	\$50 per labor hour (1-hour minimum)

% Savings: 33%

Garment on Hanger notes:

- If full container, see “Agriculture CES Full/Partial” for items included in charge.
- If partial container, see “LCL” for items included in charge.

Miscellaneous Fees

1. Reefer Cargo Storage

	East Coast	SalSon	% Savings
40' Full Container with Gen. Set	\$135/day (over 5 days: \$245/day)	\$100/day (over 5 days: \$165/day)	26%/day (over 5 days: 33%/day)
40' Full Container without Gen Set.	\$135/day (over 5 days: \$245/day)	\$100/day (over 5 days: \$165/day)	26%/day (over 5 days: 33%/day)
Fuel	Market Rate plus \$25 admin	Market Rate plus \$25 admin	n/a
LCL	\$135/day (over 5 days: \$245/day)	\$100/day (over 5 days: \$145/day)	26%/day (over 5 days: 41%/day)

2. Opening and Closing Charge for Examination

See "Agriculture Full/Partial" for number included in Basic Rate.

	Carton		Crate		Lift Van		Bag		Bale		Drum		Pallet	
	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon
Minimum	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Maximum	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a

3. Sorting/Segregation

	East Coast	SalSon	% Savings
Cost Per Labor Hour	\$75	\$50	33%

4. Free Time After Initial Examination by CBP

Exam Type	40' Full Container		20' Full Container		LCL		40' Reefer Container		20' Reefer Container		LCL Reefer	
	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon	East Coast	SalSon
CET/Trade	3 business days	n/a	3 business days	n/a	3 business days	n/a	2 business days	n/a	2 business days	n/a	2 business days	n/a
NII	3 business days	n/a	3 business days	n/a	3 business days	n/a	2 business days	n/a	2 business days	n/a	2 business days	n/a

5. Storage Charges Per Day After Free Time

	East Coast	SalSon	% Savings
Full Container (Dry Cargo): (20' / 40')	\$135/Day (over 5 days: @245/day)	\$100/Day (over 5 days: \$150/Day)	26%/Day (over 5 days: 39%/Day)
LCL (Dry Cargo) per B/L	\$135/Day (over 5 days: @245/day)	\$100/Day (over 5 days: \$150/Day)	26%/Day (over 5 days: 39%/Day)
REFRIGERATED CARGO			
40' Full Container with Gen. Set	\$135/Day (over 5 days: \$245/day)	\$100/Day (over 5 days: \$150/Day)	26%/Day (over 5 days: 39%/Day)
40' Full Container without Gen. Set	\$135/Day (over 5 days: \$245/day)	\$100/Day (over 5 days: \$150/Day)	26%/Day (over 5 days: 39%/Day)
Fuel	Market plus \$25 admin	Market plus \$25 admin	n/a
LCL	\$135/Day (over 5 days: \$245/day)	\$100/Day (over 5 days: \$150/Day)	26%/Day (over 5 days: 39%/Day)
Reefer Monitoring	\$40/Day	\$30/Day	25%

6. Shipment on Government Hold Storage Fee

	East Coast	SalSon	% Savings
Full Container (Dry Cargo): (20' / 40')	\$135/Day (over 5 days: \$245/day)	\$100/Day (over 5 days: \$150/Day)	26%/Day (over 5 days: 39%/Day)
LCL (Dry Cargo) per B/L	\$135/Day (over 5 days: \$245/day)	\$100/Day (over 5 days: \$150/Day)	26%/Day (over 5 days: 39%/Day)
REFRIGERATED CARGO			
40' Full Container with Gen. Set	\$135/Day (over 5 days: \$245/day)	\$100/Day (over 5 days: \$150/Day)	26%/Day (over 5 days: 39%/Day)
40' Full Container without Gen. Set	\$135/Day (over 5 days: \$245/day)	\$100/Day (over 5 days: \$150/Day)	26%/Day (over 5 days: 39%/Day)
Fuel	Market plus \$25 admin	Market plus \$25 admin	n/a
LCL	\$135/Day (over 5 days: \$245/day)	\$100/Day (over 5 days: \$150/Day)	26%/Day (over 5 days: 39%/Day)
Reefer Monitoring	\$40/Day	\$30/Day	25%

7. Describe any Additional Charges (Overtime Rates, Weekend/Holiday Rates, etc.)

	East Coast	SalSon	% Savings
Facility Fee	\$75	\$45	40%
Pier Detention (Driver Wait Fee)	\$80 per hour (after 2 free hours)	\$60 per hour (after 2 free hours verified by TIR)	25%
Saturday Pick-up	\$150	No charge	100%
Congestion Surcharge	\$150 (as needed)	\$100 (as needed) Notification by Bi State	33%
Chassis Stop Off	\$85	\$50	41%
Driver Attempt	\$85	\$50	41%
Hazmat (Dray)	\$75	\$50	33%
Hazmat (Exam)	\$95	\$50	47%
Fuel	at market (see index; when applicable)	at market (see index; when applicable)	n/a
Overtime	\$75 per man hour	\$45 per man hour	40%
Automobile Surcharge	\$425 (up to 3 vehicles)	\$100 (up to 3 vehicles)	76%
Clean-up Fee	\$75 per man hour	\$45 per man hour	40%
GCT-Bayonne pickups	\$50	No surcharge	100%
NYCT Pickups	\$150	\$75	50%
Flatbed	Dry: \$775, Reefer: \$850	Dry: \$450, Reefer: \$500	Dry: 42%, Reefer: 41%
Peel-off	\$167 per container	\$75 per container	55%
Credit Card service fee	4% added	No charge	--
Holiday pickups	\$150	No charge	100%
Chassis swap	\$280 plus fuel	\$100 flat rate	64%
CBP Reimbursable Service Overtime Charge	\$165 per container	\$100 per container	39%

For More Information:

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